

Case Study

RxLogic
Smart Pharmacy Claims Solutions

HospiceChoice Rx and RxLogic

Modernizing Hospice PBM with Transparent, Scalable Technology

Client Overview

HospiceChoice Rx is a fiduciary pharmacy benefit manager dedicated exclusively to hospice and palliative care organizations. Its proprietary NaviScript platform enables clinicians to ePrescribe within minutes, reducing administrative burden and integrating tightly with hospice EMRs. With a growing national footprint and a network of over 75,000 pharmacies, HospiceChoice Rx focuses on efficient workflows, cost transparency and compliance with CMS regulations.

The Challenge

HospiceChoice Rx needed a partner that could support rapid growth, meet complex hospice compliance requirements and address key financial risks, especially CMS's CAP limitations. With legacy systems in the industry lacking flexibility and transparency, the organization sought a technology solution to ensure:

- Easy-to-audit invoices with true drug cost visibility.
- Custom workflows tailored to hospice care.
- Scalable infrastructure to handle thousands of claims/month increase

The Solution

HospiceChoice Rx selected RxLogic for its modern SaaS-based technology platform, cloud-based claims adjudication system and strong value alignment.

RxLogic delivered:

- A transparent, API-friendly adjudication platform.
- Seamless integration with NaviScript to reduce dual entry.
- Rebate services that pass savings directly to hospices.
- Detailed, real-time financial reporting, eliminating "spread pricing" and prioritizing provider trust.



The Results

- Scaled operations to support thousands of additional monthly claims.
- Improved invoice clarity and audit readiness.
- Reduced administrative friction through full EMR integration.
- Enhanced ability to customize benefit plans of the unique needs of individual hospice providers.

Looking Ahead

With RxLogic, HospiceChoice Rx is positioned for long-term growth, expanding its value-driven PBM model while maintaining clinical efficiency, financial transparency and compliance in an increasingly regulated hospice landscape.

“RxLogic brings integrity and innovation to the PBM ecosystem... Their model aligns with our mission to act in the best interest of the hospice provider and patient.”

— Nick Opalich, CEO,
HospiceChoice Rx